

# Meet T-10 Construction



QUALITY

EXPERIENCE

TRUST

As seen on KARE 11 

Homeowners are tired of the headache that storm damage causes. The T-10 experts are ready to use our industry knowledge for your peace-of-mind.

# Company Story

T-10 Construction has been proudly serving the Twin Cities Metro area since 2017. What began as founders, Jay Solem and Nate Olson's innovative partnership, has now evolved into a sensational, value-based, locally recognized company dedicated to serving the hardworking families of the Midwest. T-10 Construction has developed itself into a prosperous, collaborative business as the company's origins stemmed from a dream and perseverance.



# Our Founders

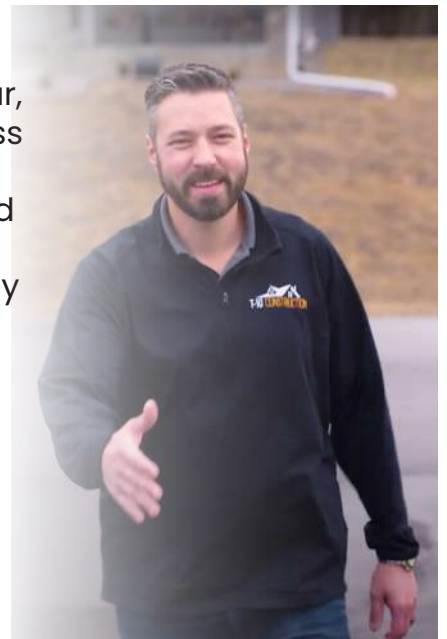


**Jay Solem** spent the emergence of his professional career as a sales representative in a finance firm but later came to realize that he really did not enjoy being stuck and stagnant in an office day after day. Jay stumbled upon an ad in a newspaper and wanted to see if he enjoyed roofing sales. While he enjoyed the work and daily exposure to new environments, Jay wanted to become a part of something better- a company that reflected his values.

His goal was to create a widespread company with a dynamic that allows for a highly skilled team (sales representatives, production managers, etc.) to focus on their specialized roles. This leads to increased efficiency and higher sales, which in turn gives employees the benefits they deserve. Jay knew he could make his dream a reality with the help of Nate Olson.

**Nate Olson** started his working career in high school at a car-wash. There, he met a mentor who recognized his talent and recruited him into the mortgage business. A natural entrepreneur, Nate eventually became the owner of his own mortgage business and then a remodeling business by his 20s. In 2002, Nate immersed himself in the storm repair business, and by 2008, he had built this part of his company up to a strong distribution system. Unfortunately, Nate came to lose much of what he had previously built during the recession. After encountering Jay, Nate understood the bright future promised by T-10 Construction.

Nate was managing sales representatives and customers when he and Jay established a relationship. They quickly found a common ground between them- they had been disappointed by the treatment from previous places of work. The motto between the pair became "We're never going to deceive people and were going to pay people what they deserve," and the notion remains to this day.





Currently, Jay handles the bulk of management and behind-the-scenes operations for T-10 Construction with the help of his wife, Angie, and Nate's mother, Pam. Angie holds the title of office administrator for T-10 Construction- dealing with many essential business actions daily. Pam helps the company manage finances. Nate is the head of sales for T-10 Construction- Nate manages his team and mentors incoming sales representatives.

They both knew starting their own business would be a difficult journey- long work hours, little pay and time away from family put a strain on these entrepreneurs. Once the business began to come together, it became clear to them both that their business felt like a very cohesive group- a family away from home. There are many other key players in the T-10 Construction company all pursuing the same hope for the company: Let's make a great living by doing right by our customers.



## What T-10 is Built On

Family is one of the most important virtues and the reason Nate and Jay strive to foster relationships with team members and allow employees time with their families at home. Also, T-10 Construction takes great pride in helping people with little hope for an affordable new roof and showing them that the T-10 Construction team truly cares and will go out of their way to make the process as smooth as possible. Finally, the team is always striving to improve the company. With tons of combined experience, this well-oiled machine is only getting better. These values and promises are what have set T-10 Construction apart from other construction companies and allow for honest, fundamental relationships with clients.

# Our Process

Remember, throughout this process, T-10 will be by your side the whole way. We are on your team fighting for the home exterior that you deserve.

## 1. Complimentary inspection and consultation

A member of the T-10 family will inspect your home's roof and siding at a time that is convenient to you. After, we will discuss the extent of damage and what that means for you, the homeowner.

## 2. Contact insurance

Next, you will have to make a call to your insurance provider. Your T-10 expert will provide you with what to expect, and how to go about the call. Likely, the insurance will send out a representative to inspect your roof. We will be present at this insurance adjustment meeting as an advocate for you.

## 3. Choose a shingle/siding and color

At T-10, we work with a few vendors. The shingle and siding options are limitless and stunning.

## 4. Repair/replacement

Once your roof/siding has been approved for replacement or repair, we will schedule a date to perform this. A member of our team will provide you with more information about what to expect during this process.

## 5. Wrap up

After your job has been completed, the team will leave your yard better than they found it. Finally, the representative you were working with along the way will have a thorough follow through.





## Customer Reviews

★★★★★ 4.86/5

Average of 64 customer reviews



Tahj R



12/22/2023

The experience with Boston was smooth! The project went well and the crew was respectful, fast and clean. Enjoying the beauty this new roof has given my home!



Katie F



12/18/2023

The devastation and inconvenience of storm damage to your home in and of itself is stressful. T-10 Construction took that entire process off my plate, working directly with the insurance company and keeping me abreast of any updates or changes. Thank you for the open lines of communication and friendly service! You were the calm after the storm and I very much appreciate you!



Dave K



11/01/2023

Great company! The crew and the project manager John were very efficient and and always available to answer my questions. They worked directly with my insurance company in handling all the paperwork. Don't hesitate to use them.



Bobby H



01/25/2024

Very professional, responsive, and do great work. Francisco was awesome and helped us answer any questions in a timely manner. Would recommend



94 Customer Reviews

4.8/5 ★★★★★



**Brandy Wirtjes**

2023-12-22



These guys went above and beyond to get our roof done. Our insurance company argued with them but they succeeded in getting the job done!...

[Read more](#)



**Alec**

2023-12-08



Hands down the best company to work with. T10- Construction took care of my hail damaged roof, siding after a large hail storm in August. They were...

[Read more](#)



**kourtnie kielty**

2023-12-11



T-10 is an amazing company with knowledgeable staff who can provide you the best service and support in your area! Jay and Nate know exactly...

[Read more](#)



**Katie Fabian**

2023-12-18



The devastation and inconvenience of storm damage to your home in and of itself is stressful. T-10 Construction took that entire process off my plate,...

[Read more](#)



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or leak like the rest.”



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